

SHRI RAMASAMY MEMORIAL UNIVERSITY SIKKIM

5th MILE, TADONG, GANGTOK, SIKKIM

PLACEMENT & TRAINING CELL

SRMUS/PAT/2021-22/190 Date: 13-4-2022

PLACEMENT DRIVE NOTIFICATION

Company	Pickyourtrail
Company Type	Travel Arrangements
About the Company	Pickyourtrail is the Indian millennial's most loved leisure travel brand. Our mission is to make a positive impact on people by delivering meaningful & memorable experiences through travel. We take pride in having built India's most loved Do-It-Yourself vacation builder platform. Over 100,000 travellers from 14 countries have picked their trail with us and have rated us exceptional across TrustPilot, Facebook and Google. In fact, Google in its travel survey had cited Pickyourtrail's model of combination of expert-led advice and tech platform as the desired solution for the vacation industry. With an NPS score of 60+, We continue to focus on delivering exceptional value and experiences for the new age travellers breaking away from the traditional packaged tours model.
Job Title	Management Trainee Sales
Job Description	 Speak to customers and understand their requirements for the trip Design a comfortable, personalised travel plan based on customer requirements Represent brand PYT while speaking to customers, be courteous over call Ability to convince customers about taking the trip with PYT Able to deliver the assigned targets on a weekly/monthly basis Critical thinker and problem solver
Job Location	Chennai
Eligible Degrees	BBA, B-Com, BSc. Economics, BSc HTM & MSc HTM
Eligibility Criteria	Students with an aggregate of 65% and above
Desired Skills	 Strong verbal and written communication skills Should have clarity in thought and articulation Should be able to understand and appreciate that chaos/randomization is the only constant at a startup. Should be a passionate self-starter Ready to get their hands dirty
Compensation (CTC)	INR up-to 4 LPA
Selection Process	Will be informed later
Date of Interview	Will be informed later
Venue	Online